# GLOBAL TRAVEL INTERNATIONAL

## DECEMBER UPDATE

## 1998

# **New Arrival!**

GTI is blooming into 1999 with a new full-color quarterly brochure called Global Vacations! This informative portfolio highlights the top vacation destinations of the season with more special rates

negotiated for you and your referrals. Featuring the most requested vacation packages from our travel files, Global Vacations has special deals available for immediate bookings. Be on the lookout for the 1998 inaugural winter issue coming soon.



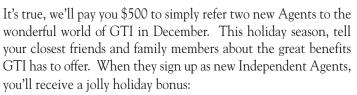
Other new arrivals include the addition of Travel Tips and the Destination of the Month to Global's convenient FaxBack

service (888-699-0896)! If you're taking a trip soon (and we certainly hope you are), you'll definitely want to read these highly interesting and informative tools before you pack your bags. Check out this month's batch of tips, including how to prepare your home for the next extended vacation. Another 'must read?' The Dominican Republic - December's Destination of the Month.

## And coming in January

GTI will be delivering more than just great travel benefits, discounts and commissions! After a grueling foosball match against GTI's President Michael Gross, the Marketing Department finally got its way. So this January, the official GTI Newsletter will include all the inside Agent deals with a new colorful twist. That's right - starting next month, GTI Updates will be printed in FULL color!

## We'll pay you to do your friends a favor!



### One new Agent = \$100 Two new Agents = \$500

Offer valid on all Primary Agents enrolled between December 5th, 1998 and December 31st, 1998 and cannot be combined with any other offer. During the 2-for-1 promotion, referrals will be paid only on one Agent and cannot be combined with previous promotions. All bonuses will be paid on January 30th, 1999.

## (800) 716-4440

# Look Inside for these great deals and more! Ski Colorado from \$612 with Air! Northwest Airlines - Save up to \$125 Spring Break in Cancun - \$63 Carnival Cruise from \$199 Walt Disney World from \$107 with air! \$200 Off Club Med Holland America Cruise from \$869

✤ 25% Off Caribbean Packages!

## Letter to the Editor

#### Dear GTI,

We just completed an extended holiday to New Zealand and Australia. In the two-month period of our visit, we saved several thousand dollars on hotels using the photo ID card and business cards. We usually received a minimum of a 10% discount at the small hotels and 20% to 50% off at the larger hotels. We know the savings were real, since we always asked the rate before asking for any discounts. We stayed primarily in first class facilities. Therefore, the savings in more than 60 days were substantial. Our best estimate is \$4000 to \$5000 over 60 days!

R. Levesque Pin # 5759

Want to tell us your story? Send your Letter to the Editor to: Global Travel International, Attention: Promotions and Marketing Department, 2300 Maitland Center Parkway, Suite 140, Maitland, Florida 32751

## **GLOBAL LINK**

Reservations	(800) 715-4440
	(407) 660-7800
Business Development	(800) 716-4440
Global FaxBack	(888) 699-0896
Fax Line	(407) 875-0711
Web Addressww	w.GTIWeb.com

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# Pick-A-City...Any City

## Holiday Horizons

This is the time of year when families get together for the holidays. So why not get together at one of the cities listed below? They're great places to go sledding and skiing and all those other snowy sports. Call Sheraton's toll-free reservation line at (800) 334-8484 and get the Travel Agent's Worldwide Educational Rate for these hotels in Winter Wonderlands.

City	Hotel	Agent Rate	Retail
Denver, Colorado	Four Points Hotel Denver Central	5 \$402	\$76.00
Calgary, Alberta	Sheraton Cavalier Hotel	₹\$55 ≥	\$90.00
Burlington, Vermont	Sheraton Burlington Hotel & Conference Center	\$ \$55 3 3	\$105.00
Syracuse, New York	Sheraton University Hotel & Conference Center	2 \$55 ZZ	\$139.00
Munich, Germany	Sheraton Munich Hotel & Towers	\$55	\$143.00
Stockholm, Sweden	Sheraton Stockholm Hotel & Towers	\$55	\$270.00
Edinburgh, Scotland	Sheraton Grand Hotel	\$55	\$280.00
London, England	The Park Lane Hotel	\$100	\$270.00
Washington, D.C.	The Carlton Hotel	\$145	\$225.00
Rome, Italy	Hotel Excelsior	\$145	\$303.00
Vienna, Austria	Hotel Bristol	\$145	\$310.00

# FREE NIGHT AT SANDALS RESORT

For couples who want to get away from it all for a little while, Sandals all-inclusive resorts are perfect. To make it even more perfect, Sandals is giving you one free night for every four nights you purchase at two of their Caribbean Resorts. At Dunn's River Golf Resort & Spa, you can submerge yourself in the clear blue waters of the island's largest pool with its cascading waterfall and spectacular ocean vistas. The Ocho Rios Resort & Golf Club, nestled between the lush St. Ann Mountains and the Caribbean Sea, is reminiscent of a quaint Mediterranean village. Each of these resorts has four gourmet restaurants, land sports, watersports, a fitness center and more. Call our Leisure Department at (800) 715-4440 for your free night at Sandals!

Valid for travel through December 16th, 1999, must be booked by March 31, 1999. Blackout dates: December 23rd-31st, 1998 and February 14th-19th, 1999. Based on availability. This offer may not be combined with any other offer.

## SAVE UP TO \$455 AT SANDALS!

When you want to take a vacation with your sweetheart, Sandals is a great place to go. From gourmet dining and unlimited premium drinks to water sports and greens fees, the best of everything is included in your vacation. These couples-only resorts have cozy spots for intimacy, like secret lagoons and secluded beaches. There are plenty of opportunities to socialize with your fellow guests, like parties on the beach or by the pool, a comedy show and a disco. You'll be sure to have a chance to enjoy the beaches and pools because Sandals resorts are located in the sunny Caribbean, so the weather is great all year round. With this offer, you will save up to \$455 per couple at any of these Sandals resorts - Jamaica, Antigua, St. Lucia & Bahamas. Call our Leisure Department at (800) 715-4440 for details on any of the locations and plan a romantic getaway.

Romantic Getaway must be booked by March 31st, 1999 for travel through December 31st, 1999. Based on a sixnight stay. Blackout dates: December 23rd-31st, 1998, February 12th-19th, 1999, and December 22nd-31st, 1999. Valid for U.S. residents only. Based on availability. This offer may not be combined with any other offer.

# Star Tours Presents: Spring Break in Cancun - \$63!



You want to go to a different country for Spring Break, but you're afraid you're a little too Americanized? Then go to Cancun! The city is designed to please American tastes. Most people speak English there, and devotees of cable TV and Pizza Hut will not be disappointed. Cancun's hotel

zone, on a fourteen-mile barrier island off the Yucatan Peninsula, is lined with high-rise lodgings, glitzy discos, airconditioned malls, and gorgeous beaches. During Spring Break, hordes of U.S. college students descend on Cancun's beaches and restaurants. That's where you come in! Spend Spring Break week at the Aquamarina Beach Hotel in Cancun for only \$63 per night. Call our Leisure Department at (800) 715-4440 for a commissionable Spring Break you'll remember (if you're lucky).

Rate is per person, per night based on availability and a seven-night stay.

# Save 25% on Caribbean Packages from **GoGo Tours**

Now you can visit any of 20 islands in the Caribbean for 25% less! Go scuba diving and snorkeling in Barbados, Curacao, or Aruba. Shop in the duty-free shops in Grand Cayman or Jamaica. And lie on the beach relaxing in Puerto Rico or the Virgin Islands. Many of the islands have nature preserves and historic forts and churches to explore. GTI's Leisure Department has details on packages at these and other beautiful locations. Give them a call at (800) 715-4440. Take a Caribbean vacation and go tropical this winter!

Valid through February 5th, 1999. Some restrictions apply.



Fly Northwest Airlines for travel within the 50 United States and Canada and save up to \$125 per ticket! Call GTI for Reservations!

Here's the skinny:

Published Round-Trip Fare Before Taxes:	GTI Saves You:
\$275-\$374	\$60
\$375-\$499	\$90
\$500 or more	\$125

And here's the technical mumbo-jumbo:

Valid for new purchase, round-trip travel within in the 50 United States or between the US and Canada. Seven-day advance purchase and a Saturday night stay required. A \$10 processing fee per ticket applies. Not valid on codeshare flights or combinable with any other offer. Travel must be completed by December 15th, 1999. Blackout dates and other restrictions may apply.



The next time you need to rent a car in Florida, rent from Dollar. A compact or economy class car is only \$210 per week in the Sunshine State. That's \$30 per day! You know you need a way to get around and see everything Florida has to offer - attractions, beaches and more attractions. Just call Dollar at (800) 800-4000 and give them GTI's IATAN number: 10623900 and the Corporate Discount number: GP5669. Besides this low rate, you'll also get 24-hour emergency roadside service, unlimited mileage, and no charge for additional drivers. Rates in the rest of the nation are only slightly higher, so give Dollar a call no matter where you're traveling.

# Cruise Deals



Cunard has been cruising for 158 years and their ships are the pinnacle of luxury. For those who expect the best, a Cunard cruise is the ultimate travel experience. Take one of the following cruises to experience the best they have to offer.

<ul> <li>7-night Newport Jazz Festival from \$1254 Includes tickets to all events</li> </ul>
Includes here is to the events
- 10-night Caribbean from \$1174
Includes gratuities
- 14-night Panama Canal from \$2705
Includes airfare!
- 14-23 night Panama Canal from \$3435
Includes airfare!

## All Pricing Includes **Port Charges**

you'll like it.

Costa Victoria

from \$723

Costa Romantica

booking

7-night Eastern or Western Caribbean

You'll receive the best cabin available at time of

7-night Mediterranean from \$1400



COSTACCRUISES

Everyone at Costa Cruises believes in celebrating life

to its fullest. No detail has been overlooked in bringing



Royal Caribbean is a vacation unlike any other. Not only do you get more options than other kinds of vacations, you get more options than other cruise lines. Royal Caribbean offers a diverse choice of itineraries, ships and activities. There is something to suit everyone. Plus, reduced air is available on the following cruises from Royal Caribbean:

Enchantment of the Seas	-	7-night Eastern or Western Caribbean from \$849
Rhapsody of the Seas	-	7-night Southern Caribbean from \$899
Majesty of the Seas	-	7-night Western Caribbean from \$799
Monarch of the Seas	-	7-night Southern Caribbean from \$849
Grandeur of the Seas	-	7-night Eastern Caribbean from \$849



Rich hues of blue and purple fill the sky as the sun sets above the emerald sea, the perfect backdrop for a long deserved vacation - a time of much needed rest. Sounds great, right? Well, let Norwegian Cruise Line be your guide to these tropical destinations:

The Norway		7-night Eastern Caribbean from \$599 3rd and 4th passengers receive reduced rates!
Norwegian Wind		7-night Western Caribbean from \$749 3rd and 4th passengers receive reduced rates!
Norwegian Dream	-	7-night Southern Caribbean from \$748
Norwegian Sea	-	7-night Western Caribbean from \$753 Reduced air available
Norwegian Dynasty		13-night Hawaii from \$1382 Reduced air available
Norwegian Crown	-	7-night Bermuda from \$1012
		Registry: The Bahamas



Registry: Liberia



Carnival's fun ships are the most popular in the Caribbean. On a Carnival cruise, you'll sail from one tropical destination to another while being wined and dined on board. Call our Cruise Department to sail away on one of the following cruises:

- Sensation 2-night cruise to nowhere from \$199
- Fantasy and Ecstasy 3-night Bahamas from \$299

(Ask about two-for-one specials)

- Celebration 7-night Western Caribbean from \$599
- Destiny 7-night Eastern or Western Caribbean from \$759
- Magination 7-night Western Caribbean from \$599
- Fascination 7-night Southern Caribbean from \$599
- Inspiration 7-night Southern Caribbean from \$599
- Paradise 7-night Eastern or Western Caribbean from \$679
- 🐞 🛛 Holiday 10 and 11-night Mexican Riviera from \$749

#### All Pricing Includes Port Charges

A TRADITION OF EXCELLENCE\*

Live the good life in the world of Holland America. For over 125 years, Holland America Line has upheld a reputation for "five-star" service and unequaled cruise itineraries. You will be pampered from sunup to sundown, having your every need and whim met. Start with one of these cruises.

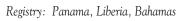
- Westerdam 7-night Eastern Caribbean from \$869
- Veendam · 7-night Western Caribbean from \$1085
- Ryndam 10-night Southern Caribbean from \$1359
- Maasdam 12-night European Highlights from \$2719

Registry: Netherlands, Bahamas



Premier Cruises offers a more intimate cruising experience on smaller, classic ocean liners ideal for those who don't wish to spend their voyage with thousands of other passengers. You'll have plenty of elbow room on the following cruises:

Seawind Crown -	7-night Southern Caribbean from \$599
Oceanbreeze -	7-night Panama Canal from \$699
Islandbreeze -	7-night Canary Islands from \$599
Oceanic -	3-night Bahamas from \$304
Rembrandt -	7-night Europe from \$879



Ships' Registry: Panama & Liberia

## Call GTI's Cruise Department 1-800-715-4440

Unless otherwise noted, all cruises featured in the GTI Newsletter are per person based on double occupancy - government taxes and airfare are additional. Price is subject to availability and change. Other restrictions may apply. All cruises must be booked through GTI's Cruise Department at (800) 715-4440. Please do not call the cruse line direct!



# -Air Deals

## AVA AmericanAirlines VACATIONS. ARUBA FROM \$827 WITH AIR

Aruba is one of the most popular destinations in the Caribbean, with an abundance of things to do: sunbathing, world-class windsurfing and waterskiing by day and discos, cabarets, dinner shows and high-stakes gambling by night. The island is modern and highly developed, so if you want to visit a tropical island without the wild animals and giant bugs, Aruba is the place for you. American Vacations has a deal at the Mill Resort for five nights from \$827. Call our Leisure Department at (800) 715-4440 to enjoy glitzy Las Vegas-style casinos and beautiful white-sand beaches of Aruba.

Rate is per person based on double occupancy and a five-night stay. Rate also based on availability and departure from Miami on American Airlines. Other departure cities may vary.

# London from \$699 with Air

Visit the cultural center of England - London. It's the place to be in the United Kingdom. There are major tourist sights like Big Ben and Buckingham Palace, but there are also the quiet squares, narrow alleyways and surprisingly large expanses of greenery - Hyde Park, Green Park and St. James's Park are all within a few minutes' walk of the West End Shops. Speaking of shopping, you can hobrob with the ruling classes in Harrods, or sample the offbeat weekend markets in London. A commissionable three-night stay here including air is from \$699. This price includes bus tours and continental breakfast. Call our Leisure Department at (800) 715-4440 and hop across the pond to the UK. Plus, if you pay in full at least 90 days prior to departure, you will save \$50 per person!

Rate is per person based on double occupancy and a three-night stay. Rate also based on availability and departure from Orlando on British Airways. Valid through March 25th, 1999.

# Walt Disney World® from \$107 with Air!

With this package from Disney Travel, *Walt Disney World*<sup>®</sup> is only a phone call away. Take a trip to this

magical world in Orlando for only \$107 per night. This rate includes airfare and three nights at Dixie Landings, Port Orleans or Coronado Springs. You can wander around the *Magic Kingdom®*, *Epcot®*, *Disney-MGM Studios* and their newest, Disney's *Animal Kingdom*. You'll have the vacation of a lifetime, and you'll receive a commission check when you get home. You can't beat that! Just call our Leisure Department at (800) 715-4440 to book your magical vacation. It is a small world after all!

Rate is per person per night based on two adults and two children under twelve. Rate also based on a three-night stay, departure from New York on US Airways, and availability. Other departure cities may vary.



## A American Airlines VACATIONS. Colorado from \$612 With Air

Do you want to go skiing this winter? We've got just the place - Winter Park. It's a favorite with skiers in Colorado. Located in the central Colorado Mountains, Winter Park is easily accessible and offers some of Colorado's most reasonable

rates for skiing, lodging and dining. The area mainly appeals to average-ability skiers who like cross-country skiing and jumping. In fact, many people consider Winter Park's moguls among the best in the United States. American Vacations has four commissionable nights here with airfare from just \$612 including two-day lift tickets. Give GTI's Leisure Department a call at (800) 715-4440 and hit the slopes!

Rate is per person based on double occupancy and a four-night stay. Based on availability and departure from Chicago on American Airlines. Other departure cities may vary.

#### IMPORTANT INFORMATION REGARDING YOUR COMMISSION

In order to more accurately track your commission earnings, you MUST submit a Commission Tracking Form for all travel bookings (except when booked through GTI) effective December 1st, 1998.

#### COMMISSION TRACKING FORM

Independent Agent Name

PIN Number

The following form is required for each reservation that is **NOT** booked through GTI's Reservation Center. Please fill out the appropriate section (Air, Car Rental, or Hotel) in full and submit within 30 days of travel. Allow 60 to 90 days from last day of travel for delivery of all commissions. If any travel agent rates or associated special rates are given for your travel, there will be no commission awarded. Cruise and Package vacations do not require a form as they are booked directly through GTI's Reservation Center.

HOTEL - EXAMPLE ONLY
Guest Name(s): Ima Traveller
Hotel Name: Orlando Marriott International Drive
Hotel Address (Include City & State):
Check-In Date: Nov. 12th, 1998 Check-Out Date: Nov. 16th, 1998 Rate Per Night: \$
Confirmation Number: 81392056
AIR
Check One: 🗋 South West 🗋 Air Tran 🗋 Reno Air 📄 Vanguard 📮 Spirit 📮 Other:
Date Reservation Was Booked:     Departure Date:       Return Date:
Phone No. Called To Book Reservation:   Price:
Itinerary:      Confirmation Number:
Passenger Name(s):
CAR RENTAL
Car Rental Co. Name: Location:
Passenger Name(s):
Departure Date:       Package Price:    \$
Confirmation Number:
HOTEL
Guest Name(s):
Hotel Name:
Hotel Address (Include City & State):
Check-In Date: Check-Out Date: Rate Per Night: \$
Confirmation Number:
CRUISE & PACKAGE In order to receive commission, all cruises & travel packages must be booked through GTI.
PLEASE FAX THIS FORM TO (407) 875-0711
* Please note that the more information that you can provide to us, the more efficient we can be in tracking your commission.



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# Club Med \$200 OFF

Now through March 31st, 1999, you can save an extra \$100 per adult at select Club Meds in the Bahamas, Caribbean, Mexico and French Polynesia. Call GTI's Leisure Department at (800) 715-4440 for details. Club Med offers the perfect getaway for just about everyone from families to singles to seniors. Vacations at the Club Med villages include your food and drinks with meals, so you don't have to worry about anything. Party all night, and when you wake up, lounge on the beach or go sightseeing during the day. Club Med also has plenty of sports and social activities to choose from (if that's your cup of tea). Plus, kids 5 and under stay free at selected Club Med family villages!

Valid for a minimum 7-day stay. Cannot be combined with any other discounted rates or promotional offers. Blackout dates, including holiday weeks, apply. Must be booked by March 31st, 1999 for travel completed by December 31st, 1999.

# New Year's in Vegas!

Ring in the New Year with a stay in Las Vegas. What better way to start the year than with the glitz and glamour of this exciting city? Call our Leisure Department at (800) 715-4440 for details on New Year's Eve specials at the following hotels:

The Golden Nugget - Warmth, charm and graciousness, 3 nights from \$369

Treasure Island - Admiral's Adventure, 3 nights from \$449

- ✤ 2-for-1 lunch and dinner buffet
- ✤ 2-for-1 cocktail in select bars (well drinks only)
- ✤ 2 Spa Entrance passes
- ✤ \$10 retail discount with minimum purchase
- ✤ 2-for-1 Starbucks coffee and \$5 off Skull mug

The Mirage - A South Seas Oasis, 3 nights from \$614

Take your pick and party like it's 1999!

Rates are per person based on double occupancy. Valid for arrivals on December 29th and 30th, 1998. Based on availability.

## Hit the Road with Avis

Here are three numbers you need to remember in order to save money when you rent a car from Avis: (800) 331-2212, which is their reservation line, B025400 - GTI's worldwide discount number, and 10623900 - our ARC/IATAN number. When you call Avis at that number and give them the other two numbers, you'll get a special rate. Plus, like practically everything else, it's commissionable. When you need to rent a car, Avis is the place to call!

